



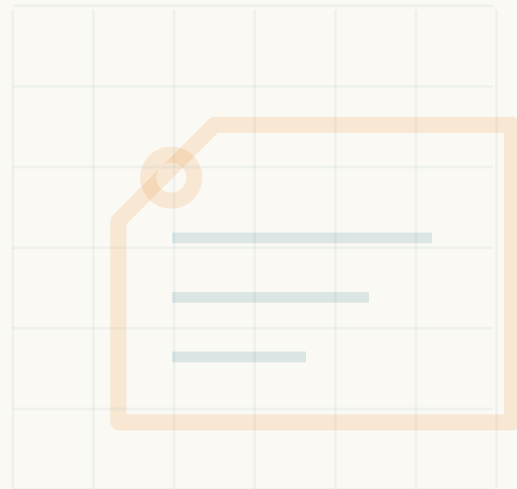
ARDENT WORKSHOP

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# Flat-Rate Task Calculator

A free one-task tool — parts and hours in, a clean menu price out.

Free · from Ardent Workshop



# Quote one fixed price at the door

This free calculator does one thing well: it prices a single service-trade task the flat-rate way. Enter your billable rate, the parts and their markup, and the book hours — it returns a clean menu price you can quote on the spot, the same for every customer.

## THE TWO PARTS OF EVERY FLAT-RATE PRICE

Every task price is parts, marked up, plus book hours times your billable rate. The billable rate is the number to get right — it's not your tech's wage; it's the wage loaded with burden, overhead, and a profit. Loaded door rates vary by trade and region — many shops land around \$90–\$150/hr.

## How to use the calculator

- 1 Open Flat-Rate-Task-Calculator.xlsx (Excel, Google Sheets, or LibreOffice).
- 2 Enter your billable rate — the loaded rate per hour your labor is priced at.
- 3 Enter the task's parts cost and your markup, and the book hours it takes.
- 4 Read off the parts price, the labor price, the flat-rate price, and the menu price (rounded up to a clean number).

## WANT THE WHOLE MENU, NOT JUST ONE TASK?

This free tool prices one task. The Flat-Rate Pricing Book for Service Trades builds your whole price book — a billable-rate calculator, a price book builder that prices every task at once, a task cost worksheet, a markup & margin calculator, and a customer-facing service menu, in one connected spreadsheet — Excel, Google Sheets, or LibreOffice. [Get it at ardentworkshop.com](https://ardentworkshop.com) >

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